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## NEWS RELEASE

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### **MARSH & McLENNAN AGENCY ACQUIRES DAWSON INSURANCE FARGO AGENCY EXPANDS MMA'S FOOTPRINT INTO NORTH DAKOTA**

White Plains, New York, November 4, 2015 – Marsh & McLennan Agency LLC (MMA), the middle market agency subsidiary of Marsh, today announced it has acquired Dawson Insurance Agency, a 98-year-old family-owned agency in Fargo, North Dakota. Terms of the transaction were not disclosed.

Established in 1917, Dawson Insurance provides commercial and personal insurance, surety bonds, safety and loss control programs, and employee benefits services to clients throughout North Dakota and Minnesota. It has a particular focus on the construction and real estate industries.

Dawson Insurance generates \$10 million in revenue and has 58 employees, all of whom are joining MMA's upper Midwest region. It will continue to operate out of its two existing offices in Fargo as Dawson Insurance, a Marsh & McLennan Agency LLC company, under the existing leadership of Tom Dawson and Dan Armbrust.

"Dawson Insurance's extensive industry knowledge, history of client innovation, and culture of giving back to the community made it the perfect choice for MMA to enter the North Dakota market," said David Eslick, MMA chairman and CEO. "We welcome Tom, Dan, and the rest of the Dawson Insurance team to the firm and look forward to growing our footprint in the region."

Tom Dawson, president of Dawson Insurance, added: "We're excited to begin our agency's next 100-year journey with the exceptional people at MMA. Our dedicated team here at Dawson, our clients throughout the region, and the companies we represent will benefit greatly from our expanded access to services and expertise. In addition, we will maintain our strong culture and tradition of community involvement."

### **About Marsh & McLennan Agency**

[Marsh & McLennan Agency LLC](#) is a subsidiary of Marsh established in 2008 to primarily serve the needs of the middle market. In 2015, it expanded its national footprint into Canada. MMA offers commercial property, casualty, personal lines, and employee benefits to midsize businesses and individuals across North America.

### **About Marsh**

[Marsh](#) is a global leader in insurance broking and risk management. Marsh helps clients succeed by defining, designing, and delivering innovative industry-specific solutions that help them effectively manage risk. Marsh's approximately 27,000 colleagues work together to serve clients in more than 130 countries. Marsh is a wholly owned subsidiary of [Marsh & McLennan Companies](#) (NYSE: MMC), a global professional services firm offering clients advice and solutions in the areas of risk, strategy, and people. With 57,000 colleagues worldwide and annual revenue exceeding US\$13 billion, Marsh & McLennan Companies is also the parent company of [Guy Carpenter](#), a leader in providing risk and reinsurance intermediary services; [Mercer](#), a leader in talent, health, retirement, and investment consulting; and [Oliver Wyman](#), a leader in management consulting. Follow Marsh on Twitter [@MarshGlobal](#), or on [LinkedIn](#), [Facebook](#) and [YouTube](#).